

Grenville Baker Boys and Girls Club Capital (133,326)

March 24, 2022

General Project Plan

- Grantee:** Grenville Baker Boys and Girls Club (“GBBGC” or the “Organization”)
- ESD Investment:** A grant of up to \$54,000 to be used toward a portion of the costs of upgrades to the GBBGC facility in an effort to increase membership and attendance, maximize location, and better serve the Nassau County community
- Project Location:** 135 Forest Avenue, Locust Valley, Nassau County
- Proposed Project:** Acquisition of furniture, fixtures & equipment for a new 790 square-foot technology, media and digital arts lab
- Project Type:** Capital
- Regional Council:** The project is consistent with the Long Island Regional Economic Development Council Plan of providing working families affordable childcare after school, preparing students with college prep resources, providing workforce development, and creating new jobs in Nassau County.

Background:

Industry – Child and Youth Services

Organizational History - Grenville Baker Boys and Girls Club is a local affiliate of Boys & Girls Clubs of America. It was formed in 1947 when it was incorporated as the Associated Boys Club of Locust Valley, Inc.

Located in downtown Locust Valley, Grenville on 3.5 acres. GBBGC serves more than 1300 children a year, in its 31,000 square-foot facility. The Organization provides a safe place for children to learn, to grow, and to have fun. GBBGC has designed its programs and activities to unlock the potential of every child who passes through its doors. Whether a child is interested in sports, the arts, technology, education, or just plain having fun, GBBGC has a program dedicated to that child’s desires.

Ownership – GBBGCC is a not-for-profit corporation.

Size - All facilities are located in Locust Valley, NY.

ESD Involvement - GBBGC provides the only affordable afterschool care for children

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aged from 5 to 18 years in the Locust Valley area. The Organization serves as a vital resource for its community, especially for the increasing number of working-class families that cannot afford other tuition-based programs. Many children in the Locust Valley area are facing a variety of social and economic challenges. Some of those challenges are single parent households, both parents working full time, and households where English is not the primary language at home.

In July 2019 GBBGC applied for a working capital grant via the Consolidated Funding Application to upgrade its facility so it could better serve its customers. In April 2020, ESD offered GBBGC a \$54,000 working capital grant, which the Grantee accepted in April 2020.

Past ESD Support - This is the Grantee's first project with ESD.

The Project:

Completion – April 2021

Activity – GBBGC underwent a \$9 million capital project to expand its existing facility by 9,000 square-feet, provide a new entrance wing, lobby and atrium, creative movement room, community room, Tween and Teen, Centers, conference room, Explorers' Center, dance studio, games room, art center, Technology/Media/Digital Arts Lab and Computer Room, Professional Teaching Kitchen, a refurbished downstairs gymnasium, athletic office and equipment room, new fire sprinklers and alarms, elevator, back-up generator, old gymnasium restoration, new athletic fields and bleachers, outdoor plaza, 20 space parking lot, playground, and garden.

GBBGC will be utilizing ESD grant funds towards a portion of costs associated with the final phase of the project which entails installing equipment, fixtures, and furniture in the Teen and Tween Centers, Technology/Media/Digital Arts Lab and Computer Room, Dance Studio, Professional Teaching Kitchen, Explorers' Center, and to erect a new Playground.

Results – Installation of equipment, finishes, and furniture has been completed in the Teen/Tween Centers, Technology/Media/Digital Arts Lab, Computer Room, professional teaching kitchen, Explorer's Center, and new Playground. GBBGC estimates it will be able to provide services for over 1,000 boys and girls in 2021 because of the upgrades that were made. GBBGC anticipates it will serve over 500 boys and girls in its Teen/Tween Center, and also anticipates it will serve over 700 boys and girls with the newly installed Technology/Media/Digital Arts Lab and Computer Room and Dance Studio.

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| Financing Uses | Amount | Financing Sources | Amount | Percent |
|---------------------------------|-----------|-------------------------|-----------|---------|
| Furniture, Fixtures & Equipment | \$95,000 | ESD Grant | \$54,000 | 20% |
| Technology Equipment | 95,000 | Company Equity | 216,000 | 80% |
| Kitchen Equipment | 35,000 | | | |
| Playground Costs | 45,000 | | | |
| Total Project Costs | \$270,000 | Total Project Financing | \$270,000 | 100% |

Grantee Contact - Christine Thomaidis, Director of Special Events and Corporate Development
135 Forest Avenue
11560
Phone: (516) 759-5437 ext. 211
E-mail: Christine.thomaidis@gbbgc.org

Project Team - Origination Denise Zani
 Project Management Alexandra Araujo
 Contractor & Supplier Diversity Danah Alexander
 Environmental Eram Qadri

Financial Terms and Conditions:

1. Upon execution of the grant disbursement agreement, the Grantee shall pay a commitment fee of 1% of the \$54,000 capital grant (\$540) and reimburse ESD for all out-of-pocket expenses incurred in connection with the project.
2. The Grantee will be obligated to advise ESD of any materially adverse changes in its financial condition prior to disbursement.
3. The Grantee will be required to contribute a minimum of 10% of the total project cost in the form of equity contributed after the Grantee's written acceptance of ESD's offer. Equity is defined as cash injected into the project by the Company or by investors, and should be auditable through Company financial statements or Company accounts, if so requested by ESD. Equity cannot be borrowed money secured by the assets in the project.
4. Up to \$54,000 will be disbursed to Grantee in a lump sum upon, documentation of FF&E, Technology Equipment, Kitchen Equipment, and Playground costs totaling \$270,000, upon completion of the project substantially as described in these materials, as verified by a Certificate of Occupancy or other documentation verifying

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project completion as ESD may require, assuming that all project approvals have been completed and funds are available. Payment will be made upon presentation to ESD of an invoice and such other documentation as ESD may reasonably require. Expenses must be incurred on or after December 19, 2019 to be considered eligible project costs. All disbursements must be requested by April 1, 2023.

5. ESD may reallocate the project funds to another form of assistance, at an amount no greater than \$54,000, for this project if ESD determines that the reallocation of the assistance would better serve the needs of the Company and the State of New York. In no event shall the total amount of any assistance to be so reallocated exceed the total amount of assistance approved by ESD's CEO.

Environmental:

ESD staff has determined that the project constitutes a Type II action as defined by the New York State Environmental Quality Review Act and the implementing regulations of the New York State Department of Environmental Conservation. No further environmental review is required in connection with the project.

Non-Discrimination and Contractor & Supplier Diversity:

Pursuant to New York State Executive Law Articles 15-A and 17-B, ESD recognizes its obligation under the law to promote opportunities for maximum feasible participation of certified Minority-and Women-owned Business Enterprises ("MWBEs") and Service-Disabled Veteran-Owned Businesses ("SDVOBs") in the performance of ESD projects and procurements. ESD Office of Contractor and Supplier Diversity have reviewed the project and have determined that there exists no potential for MWBE and SDVOB participation. As such, participation goals will not be established or required for this project.

Statutory Basis – Regional Council Capital Fund:

The funding was authorized in the 2019-2020 New York State budget and reappropriated in the 2020- 2021 New York State budget. No residential relocation is required as there are no families or individuals residing on the site.